

January 12, 2024

Dear ATEA Silver Star of Excellence Award Selection Committee:

Western Dakota Technical College nominates Floyd's Truck Center for the Silver Star of Excellence Award. Floyd's Truck Center has nine locations in four states (Nebraska, Wyoming, South Dakota, and Montana), including a site in Rapid City, South Dakota, where WDTC is located, and is a dealership and repair center for Freightliner, Western Star, and Sprint diesels. WDTC is nominating Floyd's because this company has been a tireless supporter of WDTC and its diesel and truck driving programs over the past decade, primarily through the efforts of Jon Gillam, General Manager in Rapid City.

To support the diesel technology program at WDTC, Floyd's has donated \$20,000 towards a new training engine, a C12 CAT engine, and a complete tandem differential with brakes for a training aid in the past two years. Just this year, WDTC's diesel program received \$10,000.00 in training aids, four differentials, four diesel exhaust particulate filters and a Western Star brake and suspension trainer.

In addition, the diesel program annually receives 10 free DTNA diagnostic licenses and free "Get Ahead" training for every student enrolled in the program. This free training provides students with the ability to receive Get Ahead certifications while they are enrolled at WDTC, thus improving their skill sets at graduation. Floyd's Truck Center has consistently been an active member of WDTC's Diesel program advisory board.

Floyd's Truck Center has also been a big supporter of WDTC's professional truck driving program. During the pandemic, WDTC's program needed to purchase an additional diesel truck to meet demand for truck driving instruction. Because of manufacturers being shut down across the nation and the supply chain challenges, finding diesel trucks for sale new was challenging; however, WDTC could afford only used trucks. Despite these shortages, Floyd's was able to "find" a high quality used truck within WDTC's price range, which was below the market value at that time. We do not know how many calls Floyd's had to make to find a truck for us, but this situation demonstrates the level of support and commitment shown by Floyd's Truck Center to WDTC, as well as their support of technical education during the most challenging times for two-year colleges.

In addition, 52% of the diesel technicians at Floyd's are WDTC alumni going back 24 years; many more employees at Floyd's graduated from other WDTC programs, such as business and accounting, as well as receiving CDL training at WDTC. Floyd's provides internships and part-time jobs to WDTC diesel students and Build Dakota Scholarship resources.

The support of Floyd's Truck Center towards WDTC's diesel and truck driving programs is clearly demonstrated in the paragraphs above; however, it is also very important to note that Floyd's is a supporter of the College. Mr. Gillam, Floyd's General Manager in Rapid City, served on the WDT Foundation Board for two terms, including as President. In fact, since 2018, Floyd's has donated

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monthly to the Foundation for a variety of scholarship programs, as well as making larger donations to fundraising campaigns like the 80/20 Student Emergency Fund endowment. The endowed emergency student fund provides any WDTC student with access to up to \$500 per year to mitigate an emergency situation that will help a student stay in college. This includes situations like unexpected expenses caused by illness or accidents. Because the majority of students attending WDTC are in poor financial situations, this resource is critical and has helped many students continue their education. Because of the ties between Floyd's Truck Center, through Mr. Gillam and other Floyd's employees, many students at WDTC have been able to finish their education.

Each year, Floyd's continues to expand its partnership with WDTC and is consistently looking for new ways to work with the College in supporting students and creating a more sustainable workforce in our area. Floyd's has done this through scholarships, equipment and educational materials donations, internships and part-time jobs for students, as well as through service on the Diesel program's advisory board. Floyd's Truck Center's commitment to technical education is evident through Mr. Gillam's six years on the WDT Foundation Board and his officer roles, including treasurer, chair, and past-chair. Mr. Gillam's strong, positive influence on the Board, including his support of the Student Emergency Fund endowment, as well as his work to articulate and solidify the Foundation's role to support the college and its students, exemplifies the perfect combination of corporate leadership and tangible resources brought to bear in support of technical education at WDTC.

In light of the points outlined above, we feel there is no better nominee than Floyd's Truck Center for the Silver Star of Excellence Award.

Thank you for considering our nomination.

Jun Balinan, Ed. D.

Ann Bolman, Ed.D. President

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